



Select Guaranteed Sale Program

*Not all homes will qualify



The purpose of this program is to provide a Select Group Agent an additional tool to help obtain listings and maximize their ability to serve their clients.

The Select Guaranteed Sale Program agrees to purchase a Seller's property at a negotiated purchase price that will be roughly 5% less than Fair Market Value.

The Seller will have a "Guaranteed" Net Sale Proceeds that will enable them to get pre-approved for a new loan with Stanford Mortgage/Scenic Oaks and make Non-Contingent offers on their replacement home.

Once a Seller/Buyer goes into escrow on their new home, our Select Agent will put their current property on the market with a goal to line up the two closings as closely as possible.

The Guaranteed Sale will allow the client's new home to close on schedule, with the least amount of holding time on the Guaranteed Purchase.

As the Agent, you will be representing the Listing on any home purchased through the Guaranteed Sale Program.

Commissions will be paid on both the new home sold to your client and the Guaranteed Sale home when the Guaranteed Sale home is re-sold and closes.

For an agent to participate in the program and have the privilege of offering the Guaranteed Sale Program to their clients, the undersigned Agent agrees to and commits to the following:

1. Complete Guaranteed Sale Program Certification Class
2. Pass the certification examination with a passing score of 80% or higher
3. Register and complete a CMA class if you have less than 2 years of experience and have closed less than 10 transactions.