



Select Real Estate, Inc.  
Cornerstone Realty

**Exhibit B-2.1**  
**Independent Contractor Agreement Newly  
Licensed Agent Compensation Plan  
(First 12 Months)**

Agent's Full Name: \_\_\_\_\_  
Select Group Office: \_\_\_\_\_  
Volume Goal: Next 12 Months: \_\_\_\_\_  
GCC Goal: Next 12 Months \_\_\_\_\_

Today's Date: \_\_\_\_\_  
Agent's Anniversary Date: \_\_\_\_\_  
Goal Review Date: \_\_\_\_\_

### **Commission Plan**

Commission Percentage Per Closed Unit

For the Agents first 12 month their commission will be on a graduating scale.

1 Unit Closed	70%
2 Unit Closed	70%
3 Unit Closed	70%
4 Unit Closed	70%
5 Unit Closed	70%
6 Unit Closed	70%
7 Unit Closed	70%
8 Unit Closed	75%
9 Unit Closed	75%
10+ Units Closed	80%

**Guidelines:**

1. Agent Fees will be waived for your initial full month of hire and the two subsequent months.  
*a. If the start date is before the 10th of the month, that will be consider the 1st month. If the start date is after the 10th, the following month will be the 1st full month of fee waiver.*
2. First 10 Closings are Paid on a graduating scale.
3. Successful completion of your first 12 months is converted to Exhibit B-1, Independent Contractor Agreement - Experienced Agent Compensation Plan.

**Additional Notes:**

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*Note: Any agreements and commission plans predating this signed agreement are no longer valid.*

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Agent's Signature

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Date

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Manager's Signature

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Date