



Agent Full Name:	<input type="text"/>	Number of Active Team Members:	<input type="text"/>	(Do not count assistants that do not actively sell)	
CBMP Office:	<input type="text"/>	Start Date:	<input type="text"/>	Anniversary Date:	<input type="text"/>
Prior 12 Month Volume:	<input type="text"/>	Prior 12 Months GCI	<input type="text"/>		
Next 12 Month Vol Goal:	<input type="text"/>	Next 12 Months GCI Goal	<input type="text"/>	Agent Plan	<input type="text"/>

90% Capped Commission Plan

Agent Commission plan will be determined based on their previous 12 months production.

Agent will be paid a 90% commission, less a Flat Fee CAP of \$12,500 Per Year.

Plan	Commission Type	GCI Threshold Needed to Achieve Cap	Initials
Plan 1	Pay Full Amount \$12,500 (Less a \$500 Prepayment Discount)		
Plan 2	Monthly Payments of \$1,040.00 until paid		
Plan 3	Deduct Additional 40% from commissions until paid	(\$31,500)	
Plan 4	Deduct Additional 35% from commissions until paid	(\$36,000)	
Plan 5	Deduct Additional 30% from commissions until paid	(\$42,000)	
Plan 6	Deduct Additional 25% from commissions until paid	(\$50,000)	
Plan 7	Deduct Additional 20% from commissions until paid	(\$62,500)	
Plan 8	Deduct Additional 15% from commissions until paid	(\$84,000)	
Plan 9	Deduct Additional 10% from commissions until paid	(\$125,000)	

Commissions in excess of \$300,000, in a Plan Year, will be paid at 100% (minus a \$395 administration fee)

Guidelines:

1. Compensation Agreement:
 - a) Automatically renews for successive 12 month period unless either party gives 30 days prior written notice.
2. Experience Agent Exceptions:
 - a) Minimum 2 years experience may choose Plan 6 regardless of production.
 - b) Minimum 5 years experience may choose Plan 7 regardless of production.
 - a) Minimum 10 years experience may choose Plan 8 regardless of production.
3. Annual CAP not achieved, results in:
 - a) No back charge provided the prior 12 month GCC is equal or greater than the number necessary to pay \$12,500 by the end of the Plan year.
 - b) If the full plan threshold is not achieved agent will automatically be moved to next lower Plan Number for the following year.

Additional Notes:

Any agreements and commission plans that predate this agreement are no longer valid.

Agent's Signature

Date

Manager's Signature

Date